



# Create Versatile Solutions

**Momentive Performance Materials** is one of the world's largest producer of silicones and silicone derivatives and a global leader in the development and manufacture of products derived from quartz and specialty ceramics with more than 4500 employees worldwide.

Silicones are a multi-functional family of materials used in thousands of products and serve as a critical ingredient in many construction, transportation, personal care, electronic, consumer and agricultural uses. Silicones are generally used as an additive to a wide variety of end-use products in order to provide or enhance certain of their attributes, such as resistance, lubrication, adhesion or viscosity.

To further consolidate and strengthen our Marketing Team in Leverkusen (Germany), we are looking for a qualified and committed:

## Application Development Engineer UA (m/f)

**Location:** Leverkusen, Deutschland

### Responsibilities:

- Maintain existing and establish new customer relationships with emphasis on key accounts:
- Conduct appropriate lab work to support customers' technical needs.
- Translate technology/growth opportunities to new geographies/customers.
- Drive specific applications for push products from the existing and new products portfolios.
- Lead visits to customer sites both independently and in coordination with the sales organization.
- Educate customers by delivering scientifically-based presentations.
- Help customers with product coding process by working with other Momentive functions.
- Gather market competitive intelligence including new technologies, market trends, IP opportunities, etc.
- Provide strategic input for future product developments. Suggest modifications to existing product portfolio on customer input and market analysis.
- Perform promotional activities including participation in trade shows and conferences, and assist in the preparation of sales tools.
- Conduct technical training for distributors, sales force, and new employees.
- Work effectively and coordinate with counterparts across poles.
- Effective management of multiple projects, ensuring clear alignment of goals and deliverables with business and market needs.

### Qualifications:

- B.S. degree in chemistry or related field
- Demonstrated ability to prioritize and handle multiple projects simultaneously and work in a cross-functional team environment.
- Minimum of 5 years experience in Polyurethane technical service in a related field preferred
- Strong interpersonal and communication skills
- Willingness to learn and embrace change
- Teamwork and external focus
- Resourceful and entrepreneurial behaviour
- A working knowledge of standard PC applications
- Very good English Language Skills



**MOMENTIVE**  
performance materials

**Your contact partner:** Sylvia Groenewold, HR Manager

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Weiterführende Job-Informationen: Alberto Melle, Global Marketing Manager

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